BizScalers Club

90-Day Race Plan

☐ Q1 ☐ Q2 ☐ Q3 ☐ Q4

I/we, _____ from _____ (company) commit to the following Date: _____

Top Projects For This Quarter (along with your top five moves for each project). Reminder: the four pillars are growth, profitability, capacity and performance

#1.	#2.	#3.	#4.	#5.
1.	1.	1.	1.	1.
2.	2.	2.	2.	2.
3.	3.	3.	3.	3.
4.	4.	4.	4.	4.
5.	5.	5.	5.	5.

Quarterly Targets/KPIs

Key Performance Indicator	KPI Goal	KPI Actual
Revenue/Sales ($)		
Gross Profit ($)		
Net Profit ($)		
Net Profit (%)		
Cash		
Growth Rate (Yr./Yr.)		

Strategic Change Grid

Do More Of (MO)	Do Less Of (LO)
Start (ST)	**Stop (SP)**

Additional Key Projects

Other Key Movers This Quarter